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Ep #99: How to Create a Sales Machine

Machine: A Radical Approach to the Design of the Sales Function Welcome to the show, Justin Roff-Marsh Justin Roff-Marsh: Hey, Roger Nice to be here Thanks for having me Roger Dooley: Great You don't sound like you're from around here What's your origin, Justin? Justin Roff-Marsh: I was born in the UK I grew up in Australia So from the age of seven to the age of— I don't know

A Radical Approach to Risk Management - Cylance, Inc.

A Radical Approach to Risk Management 4 The development of IT controls and safeguards, as well as the different control automation levels, leads to another issue — control friction When too many controls are put in place to provide security the tipping point is reached, resulting in , negative impacts For instance an organization puts into , place the control policy of no information sharing

A Machine Learning Approach for Dark-Matter Particle ...

A Machine Learning Approach for Dark-Matter Particle Identification Under Extreme Class Imbalance Raymond Sutrisno,1 Ricardo Vilalta,1 and Andrew Renshaw1 1University of Houston, 4800 Calhoun Rd, Houston TX, USA rasutrisno,rvilalta,arensaw@uh.edu Abstract The Darkside-50 collaboration is an international experiment conducted at the Laboratori Nazionali del Gran Sasso in Italy, where low

A Novel Hybrid Extreme Learning Machine

Approach Improved ...

A Novel Hybrid Extreme Learning Machine Approach Improved by K Nearest Neighbor Method and Fireworks Algorithm for Flood Forecasting in Medium and Small Watershed of Loess Region Juanhui Ren 1, Bo Ren 2,3, Qiuwen Zhang 2,* and Xiuqing Zheng 1,* 1 College of Water Resources Science and Engineering, Taiyuan University of Technology, Taiyuan 030024, China 2 College of Hydropower and ...

RESEARCH ARTICLES Entropy query by bagging-based active ...

query by bagging (EQB)-based AL approach in the extreme learning machine (ELM) framework for remote sensing image classification The performance of this approach is compared with the widely used support

vector machine (SVM) AL framework in combination with different query strategies To verify the efficacy of the study, the approaches were tested on two hyperspectral remote-sensing images, i

Extreme learning machine-based model for Solubility ...

Due to above discussions, development of an accurate and reliable approach for estimation of solubility of hydrocarbons and non-hydrocarbons in aqueous electrolyte solutions has been highlighted Nowadays, machine learning approaches have shown extensive applications in different topics [27-35] This work organizes a novel artificial intelligence method called Extreme Learning Machine (ELM) to

An Extreme Learning Approach to Active Learning

An Extreme Learning Approach to Active Learning Euler Guimarães Horta1,2 and Antônio P'adua Braga2 * 1- Instituto de Ciência e Tecnologia Universidade Federal dos Vales do Jequitinhonha e Mucuri Diamantina, MG, Brazil 2- Programa de Pós-Graduação em Engenharia Elétrica Universidade Federal de Minas Gerais Av Antônio Carlos 6627, 31270-901, Belo Horizonte, MG, Brasil

A robust machine learning approach for credit risk ...

A Robust Machine Learning approach for credit risk analysis of large loan level datasets 3 1 Introduction In the aftermath of global financial crisis of 2007–2008, central banks have put forward data statistics initiatives in order to boost their supervisory and monetary policy functions In the coming years central banks will possess big databases increasing the need for robust data mining

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An extreme learning machine approach for speaker recognition

An extreme learning machine approach for speaker recognition Yuan Lan • Zongjiang Hu • Yeng Chai Soh • Guang-Bin Huang Received: 2 August 2011/Accepted: 12 April 2012/Published online: 19 May 2012 Springer-Verlag London Limited 2012 Abstract Over the last two decades, automatic speaker recognition has been an interesting and challenging problem to speech researchers It can be

Using Machine Learning to Focus Iterative Optimization

more radical approach is used to reduce the total number of evaluations Cooper et al [6] examine the structure of the search space, in particular the distribution of local minima relative to the global minima and devise new search based algorithms that outperform generic search techniques An alternative approach is developed in [21] Here

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A RADICAL APPROACH TO CHILD REARING By A S NEILL With a Foreword by Eric Fromm 1960 TO HAROLD H HART I hope you will get a much credit (or blame) for this book, as I will You have acted, not as a publisher, but as a believer in what Summerhill has done and is doing Your patience has amazed me To sort out thousands of words from four of my earlier books, to edit them and combine ...

POSTER: Detection of Online Radical Content Using ...

propose a novel approach to detect radical and extremist online content, which is different from existing work in that it uses multi-modal approach We combine heterogeneous features including textual, social, and

psychological into a representation that can be used to detect radicalism Using an unsupervised machine learning method, we cluster online text messages into groups of radical

Fingerprint matching based on extreme learning machine

cation problem, the extreme learning machine (ELM) is a powerful classifier for assigning inputs to their corresponding classes, which offers better generalization performance, much faster learning speed, and minimal human intervention, and is therefore able to overcome the disadvantages of other gradient-based, standard optimization-based, and least squares-based learning techniques, such

An extreme learning machine approach for slope stability ...

23 Extreme learning machine for slope stability analysis The FS of a slope can be obtained by the mapping $FS = f(c, c, u, b, H, R, u)$ as introduced above This section will introduce the extreme

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